ECON 120 Market Failure **Cheat Sheet Test 5**

MUx_MUv Optimization Px

Profit maximize: product (suppliers) / utility (consumers). Optimize marginal per dollar.

Accounting profit = economic profit minus economic costs, i.e., opp. costs incurred from not doing things. Specifically: cost of people's time, cost of money's time (interest/risk)

Game

20/20

5/25

If $\pi(\text{coop}) > \pi(\text{mixed})$, coop eq. **Theory** If π (cheat) > π (mixed), cheat eq.

Pv

25/5		30/30	25/5		30/30	25/5
0/0		5/25	0/0		5/25	8/8

Eq: 0/0 (cheat) Eq: 30/30 (coop) Eq: 8/8, 30/30

Supply / Demand

 $S+ \rightarrow P-Q+$ $S \rightarrow P+0-$ Sum of individual $D+ \rightarrow P+O+$ $D \rightarrow P - 0$ curves. Individual S+D+ \rightarrow P?Q+ S-D- \rightarrow P?Q- from indifference $S>D \rightarrow P+Q? \quad D>S \rightarrow P-O?$ / budget curves

Consumers

When price down: substitution (up) and income (depends on η)



Giffen good = super essential

Conspicuous consumption = super luxury Goods can be **excludable** (limit by action) or rival (limit by use).

Public (E+ R+) provided by gvmt Private (E- R-) neg extern **Common (E- R+)** pos extern, P = 0, allocative efficiency impossible Club (E- R-) MC = 0, typically extreme monopoly power

(C/P)PFs

Opp. cost = dA/dB. Unemployment moves point inwards, not PPF

Linear PPF

Perfectly efficient resource re-allocation.

Bowed Out PPF

Inefficient. Opportunity cost increases with production.



PPF Expands Tech advancement, population increase.

PPF Contracts Resource loss, population decrease.

DWL > 0. When not allocatively efficient, requires intervention to fix. Negative surplus can exist on right of equilibrium.

Externalities

Extra private / societal costs (neg) / benefits (pos). Tax/subsidy to fix.



Factor Markets

Human/physical capital (stock) which produces cash flow. MRP = MR × MP acts as a demand, apply normal S/D graph.

Equilibrium differentials don't change. Intrinsic (features) vs acquired (invest) vs compensating (non-monetary diffs) e.g. hazard pay or wage discrimination. Factor mobility is ease in reuse in new industry, erodes temporary differentials.

Gains = transfer earnings (opp cost) + economic **rent** (extra). More elastic \rightarrow transfer earnings.

Capital Markets

Interest is the "price" of capital. Do S/D with interest rate and investment instead of price and quantity.



Labour

Monopsonies are monopolies but upside-down, with one seller buyer. Minimum wages → unemployment. Unions collectively bargain, fix surplus by featherbedding (useless hiring) and advertising.



complements

q inferior goods substitutes

necessities normal goods Calculate the same but instead of price use income Inferior goods are those people buy less when rich

luxuries

Good X's demand over good Y's price Complements are goods that are used together. Substitutes are good sthat can replace each other. Necessities are staples that everyone needs

International Trade

Terms of trade = exports ÷ imports. No trade = **autarky**. Specialization allows for **gains** Changes to ToT = CPF rotates.



from grade + economies of scale, learning by doing. Advantages: **comparative** (lower opportunity cost) and

absolute (lower actual cost) given some resource. Comparative advantage can come from factor endowments (forests, oil, ...), climate, human capital, acquired skill (learning by doing), etc.

This cheat sheet is brought to you by Pain and Agony $(*\circ \nabla^{\circ*})^{\prime}$ CC-BY-SA James Ah Yong & Mahbod **Moe** Sabbaghi, 2020

Monopolies/oligopolies/monopolistic competition all cause failure. Non-rival and non-excludable goods also always inefficient.

Asymmetric info: Moral hazard is hiding after (skydiving after buying insurance), adverse selection entering transaction (insider trading).



Taxation

Shift supply curve. Taxes aim to be equitable and efficient.

Less elastic pays more tax. Revenue = direct burden and DWL = excess burden. Laffer curve shows diminishing direct burden.

Inequality measured by Lorenz curve between people and income (area = Gini coefficient).

Supply Short Run

nutdowr

Very Long Run

is possible. Tech changes

reducing costs for every

move the curve downwards,

Changing the LR-ATC's shape

Short run, some factors variable Long run, all factors variable Very long run, tech variable

> A supplier's costs can be variable or fixed, so: TC = TFC + TVC. Express wrt quantity: ATC = AFC + AVC

Minimized when they cross the **marginal cost** curve ($\Delta TC/\Delta Q$). Firms always pay FC, so if MC < AVC, no point in staying open and firm temporarily **shuts down** (distinct from exiting when long-term is unviable)

Long Run

All possible short-run cost curves' respective minimum points create a long-run average total cost curve. Minimized point where marginal products per dollar are equal.

LR-ATC decreases \rightarrow MC (lowest SR-ATC point) decreases \rightarrow returns to scale increase.

Productive Efficiency

A firm is productively efficient if it is producing at minimal cost (P = SRATC = LRATC).

A market is productively efficient if all firms have the same MC and is producing on the PPF.

Allocative Efficiency

Pm

Pc

Economy/market is allocatively efficient if P = MC and no DWL. Competition > Oligopoly > Monopoly

Surplus



Set price where MR = MC. Come about **naturally** with utilities / manufacturing / economies of scale, or **created** by government / IP rights / trade groups.

Profit/Loss = Q×(P-ATC)



DWL

MC

Any change creates **price** and **output** effects: total revenue goes up when output > price

Not allocatively efficient always productively efficient

Governments can allocatively optimize with **P** = **MC** but this causes losses and monopolists exit the industry. Or set **P** = **ATC** but that is not allocatively efficient and halts investment. **Two-part tarrifs** = fixed price + marginal price.

Price Discrimination

Most efficient to **perfectly price discriminate** by selling to everyone at D so entire [D-ATC is profit. Usually impossible (except for airlines etc.) so **imperfect price discrimination** buckets customers. More elastic demand gets lower price. Allowing movement between buckets is **hurdle pricing** so more marginal utility = effort = discount.



Tariffs / import quotas have same effect. Consumers lose A+B+C+D. C is tariff revenue but quota DWL. Voluntary export restriction (VER) is just another quota. Countervailing duties are tarrifs specifically for going no u to subsidies. Dumping is flooding foreign market at

Possible production level. Perfect Competition

Capacity

MC

ATC

AVC

Firms small wrt market, sell infinite product at market price. Products are homogenous. Easy market enter/exit.



 M_{MC} Produce where MC = MR = P.

In the long run, since firms can ATC easily exit and enter, supply always tends to the equilibrium price.

AVC LRS = min(LRATC), exit if P < LRS

Market is allocatively and productiely efficient.

Monopolistic Competition

Monopolies on a differentiated product. Acts like monopoly in short run, PC in long run as enter/exit until no profit.



Always produce under "efficient" scale (i.e. excess capacity).

Differentiation (through adverts) decreases η , increasing profits. **Cannot know efficiency** because of differentiation

Oligopoly

Monopoly in short term, perfect competition in long term.

Balance between firm production and market quantity. Explicit collusion is illegal, usually termed cartels. Implicit or tacit collusion is not. Usually 4-firm concentration > 40%.

Pollution

Pollution bad. Direct control usually ineffective since each firm has diff costs/benefits. Mostly useful for 100% removal of specific pollutant.

Trade Markets

Law of one price says world price same everywhere except for shipping costs.

If S > D at Pw, export diff. If D > S, import difference.

Add tangible cost to pollution: **direct taxes** (know P, ??? Q) on units or distribute **permits** (??? price, know Q) for sale. Graph as \$/Q of **abatement** (reduction in pollutants). With fixed number of permits, firms trade until price of permit = equal MC of abatement for all firms.



Countries engage in **protectionism** to promote diversification, protect groups or infant industries, improve ToT, or just to make more money Imao.